



INNOVATIVE FOOD SOLUTIONS.

Where Culinary Art Meets Food Science

PRODUCT PORTFOLIO



Real Fresh® Chocolate Pudding

Muy Fresco® Mild Cheddar Cheese Sauce



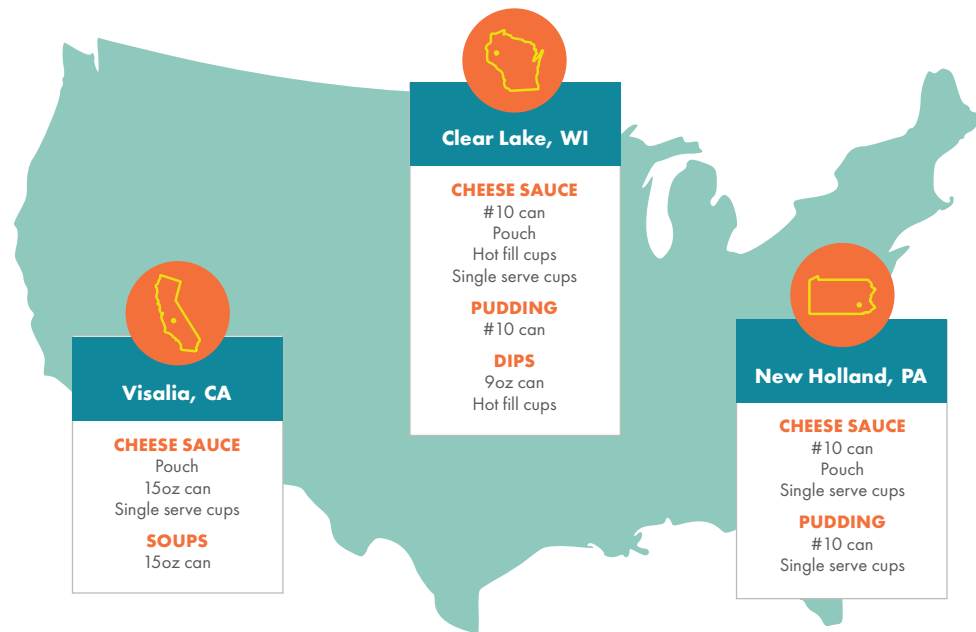
Muy Fresco® Guacamole-Style Dip



Leaders in Low-Acid Aseptic Technology



AFP PLANT LOCATIONS



Largest & most efficient US low-acid aseptic manufacturer

Headquartered in New Holland, PA

Our Scientific Process Yields Delicious Results

Sterilization of the dairy-based products and their packaging occurs in a commercially sterile environment.

ASEPTIC BENEFITS



No preservatives



Shelf stable

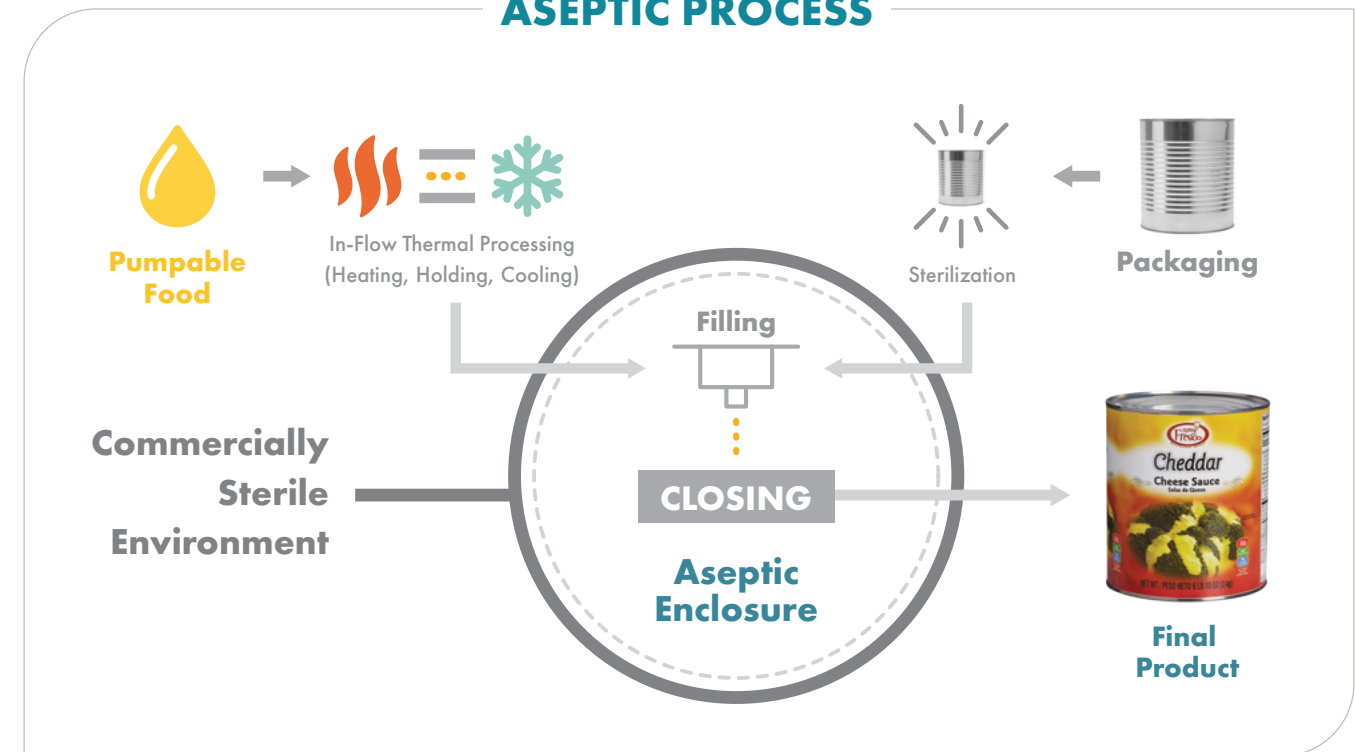


Long shelf life



Best preserves freshness & flavor

ASEPTIC PROCESS



To learn more about the process

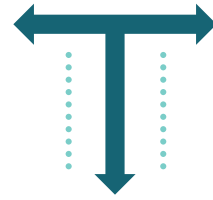
Watch Our Video



Why Partner with Us?



**EXPERTS IN
CHEESE (SAUCE)
SOLUTIONS**



**BROAD
PORTFOLIO
OPTIONS**



**DIVERSE
RESEARCH
PLATFORMS**



**TRUSTED
PARTNER**

Key Channels



Foodservice



**Retail/
Private Label**



Co-Pack



Ingredients



International

**Want to learn
more about AFP?**

[Read Our Story](#)

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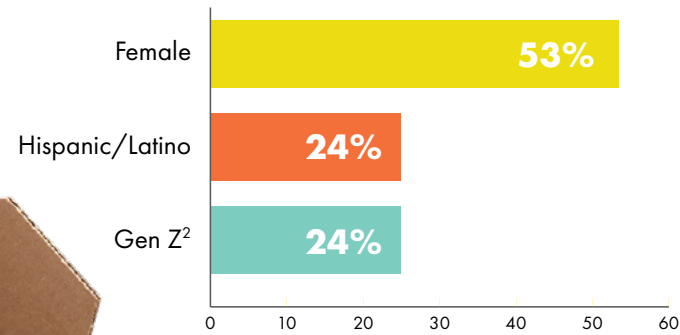
Cheese Sauces

Easily elevate dishes across your menu with ready-to-serve cheese sauce, whether drizzled over appetizers, on the side for dipping or in recipes as an ingredient. Our range of packaging solutions ensures that you'll find the perfect fit for your operation.

- Shelf stable (12-24 months)
- No preservatives
- Ready to use

POUR ON THE POTENTIAL

Consumers who order dishes with cheese sauce are



OPERATORS can upcharge by

40%

for appetizers and 38% for sides with cheese sauce¹

Cheese sauce has grown on menus by

10%

over five years¹



QUICK
SERVE
SUCCESS
Tips & Tricks

WATCH OUR VIDEO SERIES for tips and tricks to get the most out of our products.



PACKAGING OPTIONS

- 106oz #10 can
- 15oz can
- 3.5oz cup 4 pack
- 3-5oz cup
- 8-15oz cup
- 60-140oz without fitment
- 110, 140oz with fitment

See Cheese Sauce Recipes

DELICIOUS VARIETIES

- Cheddar
- Plant-Based Cheddar-Style
- Cheddar (Reduced Sodium)
- Mild Cheddar
- Aged Cheddar
- Aged Sharp Cheddar
- Sharp Cheddar
- Cheesy Enchilada*
- Cheesy Black Bean*
- Chipotle*
- Nacho
- Plant-Based Nacho-Style
- Nacho (Reduced Sodium)
- Jalapeño
- Premium Jalapeño
- Alfredo
- Monterey Jack
- Queso Blanco
- Chili

¹Technomic Ignite Menu National Food Trends Data, Q1 2018 to Q1 2023
²Technomic Ignite Consumer Brand Ratings Data Q1 2022 to Q1 2023
*Not currently in production. Minimum production amounts are required.





Dispensing Equipment

Keep the flavor flowing when you find the best dispensing system for your operation, like the Sierra™ Dispenser, a low-maintenance and hygienic system featuring a peristaltic pump and heating element that delivers portion control and consistency.

BENEFITS

- Safe, efficient, consistent dispensing
- Pre-warmed cheese sauce
- Exact portion control
- Low maintenance

PACKAGING OPTIONS

- 110oz pouch
- 140oz pouch



DELICIOUS VARIETIES

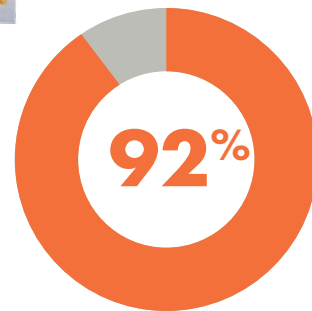
- Cheddar
- Jalapeño
- Nacho
- Chili



Dimensions

26" H x 10" W x 16" D
(66.04 cm x 25.4 cm x 40.64 cm)

See step-by-step instructions for easy setup and smooth operation.



product utilization is **10% BETTER** than the leading gravity-fed dispenser¹

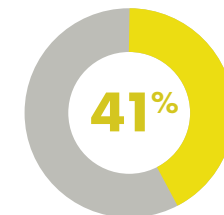
Plant-Based Cheese Sauces

Plant-Based Cheese Sauce delivers the texture and flavor guests love in a traditional cheese sauce, so they won't know it's made from plants.

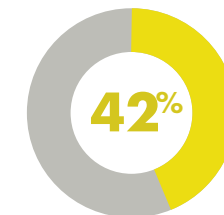
- Nut-free
- Shelf stable (12-24 months)
- Delicious cheese-like texture and flavor

STUDIES SHOW

79% repeat purchase rate of plant-based food among consumers²



of Gen Z



of Millennials

expect plant-based options²

40% of consumers believe plant-based options should be offered everywhere³

Poutine-Style Truffle Fries



Rainbow Mac & Cheese



PACKAGING OPTIONS

- 60oz pouch

DELICIOUS VARIETIES

- Cheddar-Style
- Nacho-Style

See Recipes





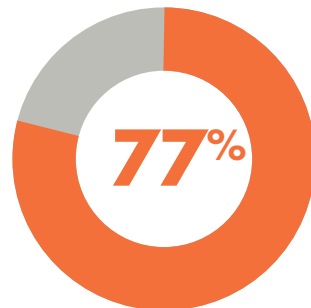
Dips & Spreads

Discover crave-worthy complements to your dishes with dips and spreads that are available in aseptic and hot fill packaging.

- Shelf stable (12-24 months)
- Longer shelf life
- Ready to use; pre-portioned options



Everything Hash Toast



of consumers are interested in LTOs that introduce **NEW TWISTS ON FAMILIAR DISHES¹**

Aseptic

DELICIOUS VARIETIES

- Mild Cheddar
- Sharp Cheddar
- Jalapeño
- Nacho
- French Onion
- Guacamole-Style
- Mediterranean Hummus
- Southwest Black Bean

PACKAGING OPTIONS

- 8.5-9oz can
- 15oz cup

Single Serve/Hot Fill

DELICIOUS VARIETIES

- Cheddar
- Salsa con Queso/Nacho
- Creamy Onion
- Salsa
- Guacamole-Style

PACKAGING OPTIONS

- 3.7-3.8oz cup

See Recipes

Cooking Sauces

Add a new twist to your menu with our versatile cooking sauces. Each flavor can be used as an easily customizable base for all kinds of dishes, so you can delight customers with a signature sauce.



Buffalo Mac n' Cheese

85%

of operators agree that sauces, condiments and dressings are an easy way to add a new twist to existing menu items²

PACKAGING OPTIONS

- 15oz cup

DELICIOUS VARIETIES

- Slow-Roasted Beef Gravy
- Tangy Buffalo-Style
- Parmesan Garlic Cream

See Cooking Sauce Recipes



Soups

We offer world-famous, all-natural, California-style split pea soups in convenient, retail-friendly formats. Each flavor is extra thick, rich and creamy with a special blend of herbs and spices.

PACKAGING OPTIONS

- 15oz can

DELICIOUS VARIETIES

- Split Pea
- Split Pea with Bacon

See All Soups



Chicken Alfredo Flatbread

81%

of operators say that easy-to-use sauces, condiments and dressings are essential to their business²

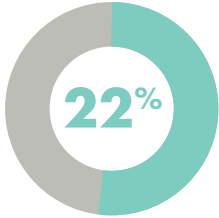




Puddings

From grab-and-go snacks to creative breakfasts and sweet treats, pudding is an easy, irresistible addition to any menu. Choose from a wide range of delicious flavors, including plant-based options.

- Shelf stable (12-24 months)
- Longer shelf life
- Milk-first options



of operators that offer pudding say dessert sales **HAVE INCREASED 22% IN 2023!**

51%
of consumers last ate pudding as a snack¹

82%
consider it suitable to eat year-round¹



Stuffed Pancakes



DELICIOUS VARIETIES*

- Chocolate
- Milk Chocolate
- Chocolate Fudge
- Vanilla
- Butterscotch
- Banana
- Lemon
- Tapioca
- Rice
- No Sugar Added Chocolate
- No Sugar Added Vanilla (lactose-free)
- Chocolate Almond
- Vanilla Oat

*Please reference page 13 for packaging options available for each flavor

PACKAGING OPTIONS

- 106oz #10 can
- 3.5oz cup 4 pack

[See Recipes](#)



Discover the flavor and profit-maximizing power of using True Dairy® Specialty Ingredients. Our proprietary process uses enzymes and fermentation technology for flavor-rich concentrated ingredients for various applications.

PACKAGING OPTIONS

- 40lb pail
- 40lb bag



OUR PROCESS FOR DIALING IN TRUE DAIRY FLAVORS



Natural Dairy



Enzymes, Heat & Agitation



Natural Flavor Ingredients



True Dairy® Ingredients.

true inspiration.

Use our products to make a variety of creations.



BEVERAGES



CONFECTIONS



DIPS & SPREADS



GLOBAL SIMMER SAUCES



ICE CREAM & DESSERT SAUCES



PASTA SAUCES



PROCESSED CHEESES



SALAD DRESSINGS



SOUPS

[Learn more about our process and products.](#)



PRICING TIER	VARIETIES	UNIT SIZE	CASE COUNT	FORMULA CODE	LABEL	SAP CODE
#10 CHEESE CAN						
VALUE	Cheddar	106oz/3kg	6 pack	B2	Muy Fresco	31809
VALUE	Cheddar (Export)	106oz/3kg	6 pack	CE	Muy Fresco	303918
VALUE	Mild Cheddar	106oz/3kg	6 pack	BP	Real Fresh	34823
VALUE	Cheddar (Reduced Sodium)	106oz/3kg	6 pack	BD	Muy Fresco	34845
VALUE	Jalapeño	106oz/3kg	6 pack	E4	Muy Fresco	31014
VALUE	Jalapeño	106oz/3kg	6 pack	E3	BRITE	302858
VALUE	Nacho	106oz/3kg	6 pack	E5	Muy Fresco	31979
VALUE	Nacho (Reduced Sodium)	106oz/3kg	6 pack	DJ	Muy Fresco	34846
PREMIUM	Cheddar	106oz/3kg	6 pack	A6	Real Fresh	31993
PREMIUM	Aged Cheddar	106oz/3kg	6 pack	A4	Muy Fresco	34219
PREMIUM	Jalapeño	106oz/3kg	6 pack	EQ	Real Fresh	31994
PREMIUM PLUS	Cheddar	106oz/3kg	6 pack	AF	BRITE	300244
PREMIUM PLUS	Aged Sharp Cheddar	106oz/3kg	6 pack	AN	BRITE	302797
PREMIUM PLUS	Sharp Cheddar	106oz/3kg	6 pack	D7	Real Fresh	32069
PREMIUM PLUS	Nacho	106oz/3kg	6 pack	D5	Muy Fresco	35090
PREMIUM PLUS	Alfredo	106oz/3kg	6 pack	TF	Muy Fresco	36542
PREMIUM PLUS	Monterey Jack	106oz/3kg	6 pack	AE	Muy Fresco	34572
PREMIUM PLUS	Queso Blanco	106oz/3kg	6 pack	B6	Muy Fresco	33421
FITMENT POUCH						
PREMIUM	Cheddar	110oz/3.1kg	4 pack	A4	Muy Fresco	31274
PREMIUM	Jalapeño	110oz/3.1kg	4 pack	E1	Muy Fresco	31104
PREMIUM	Cheddar	140oz/4kg	4 pack	B2	Muy Fresco	34573
PREMIUM	Cheddar (Export)	140oz/4kg	4 pack	CE	Muy Fresco	37780
PREMIUM	Jalapeño	140oz/4kg	4 pack	E1	Muy Fresco	34769
PREMIUM PLUS	Chili	110oz/3.1kg	4 pack	HG	AFP	30962
15OZ CHEESE CAN						
VALUE	Cheddar	15oz/425g	12 pack	B2	BRITE	303052
VALUE	Nacho	15oz/425g	12 pack	E5	Muy Fresco	33879
VALUE	Nacho	15oz/425g	12 pack	E4	BRITE	303051
PREMIUM	Jalapeño	15oz/425g	12 pack	EQ	BRITE	301226

PRICING TIER	VARIETIES	UNIT SIZE	CASE COUNT	FORMULA CODE	LABEL	SAP CODE
#10 PUDDING CAN						
VALUE	Chocolate	112oz/3.1kg	6 pack	1T	Real Fresh	30378
VALUE	Milk Chocolate	112oz/3.1kg	6 pack	4N	BRITE	302947
VALUE	Vanilla	112oz/3.1kg	6 pack	2G	Real Fresh	30380
VALUE	Banana	112oz/3.1kg	6 pack	5G	Real Fresh	30383
VALUE	Butterscotch	112oz/3.1kg	6 pack	7G	Real Fresh	30386
PREMIUM	Chocolate	112oz/3.1kg	6 pack	1W	Café Classics	31854
PREMIUM	Chocolate (No Sugar Added)	112oz/3.1kg	6 pack	1M	Real Fresh	30424
PREMIUM	Vanilla	112oz/3.1kg	6 pack	2W	Café Classics	31853
PREMIUM	Vanilla (No Sugar Added)	112oz/3.1kg	6 pack	2M	Real Fresh	30427
PREMIUM	Banana	112oz/3.1kg	6 pack	5D	Café Classics	31855
PREMIUM	Lemon	112oz/3.1kg	6 pack	6F	Café Classics	30384
PREMIUM	Tapioca	108oz/3kg	6 pack	3G	Café Classics	36277
PREMIUM PLUS	Rice	108oz/3kg	6 pack	4C	Café Classics	32010
HASSIA CUP PUDDING						
PREMIUM	Chocolate	3.5oz/99g	12/4 pack	1Y	Real Fresh	30889
PREMIUM	Chocolate Fudge	3.5oz/99g	12/4 pack	1V	Real Fresh	30890
PREMIUM	Vanilla	3.5oz/99g	12/4 pack	2Y	Real Fresh	30891
PREMIUM	Banana	3.5oz/99g	12/4 pack	5Y	Real Fresh	30894
PREMIUM	Butterscotch	3.5oz/99g	12/4 pack	7Y	Real Fresh	30895
PREMIUM	Tapioca	3.5oz/99g	12/4 pack	3Y	Real Fresh	30893
9OZ CAN						
VALUE	Jalapeño Cheddar	9oz/255g	24 pack	DC	Muy Fresco	35019
VALUE	Nacho	9oz/255g	24 pack	DN	Muy Fresco	35020
PREMIUM	Mild Cheddar	9oz/255g	24 pack	A6	Muy Fresco	35018
PREMIUM	Guacamole-Style	8.8oz/250g	24 pack	SW	Muy Fresco	34001
PREMIUM	Creamy Onion	8.5oz/240g	24 pack	SB	Muy Fresco	33799
HOT FILL CUP						
VALUE	Cheddar	3.7oz/105g	30 pack	VW	Muy Fresco	31357
VALUE	Salsa	3.8oz/108g	30 pack	UJ	Muy Fresco	31356
PREMIUM	Nacho	3.7oz/105g	30 pack	VU	Muy Fresco	36519
PREMIUM	Creamy Onion	3.7oz/105g	30 pack	SF	Plain lid/cup	301897
PREMIUM	Guacamole-Style	3.7oz/105g	30 pack	SS	Plain lid/cup	301899
ANDERSEN'S SOUP CAN						
PREMIUM	Split Pea	15oz/425g	12 pack	PA	Andersen	31030
PREMIUM	Split Pea w/Bacon	15oz/425g	12 pack	PB	Andersen	31031

PRICING TIER	VARIETIES	UNIT SIZE	CASE COUNT	FORMULA CODE	LABEL	SAP CODE
PLAIN POUCH						
PREMIUM PLUS	Cheddar-Style	60oz/1.7kg	10 pack	CN	Muy Fresco	37863
PREMIUM PLUS	Nacho-Style	60oz/1.7kg	10 pack	DL	Muy Fresco	37862
15OZ PLASTIC CUP						
PREMIUM	Cheesy Black Bean	15oz/425g	24 pack	TB	-	-
PREMIUM	Chipotle Cheese Sauce	15oz/425g	24 pack	Y3	-	-
PREMIUM	Premium Jalapeño	15oz/425g	24 pack	FS	-	-
PREMIUM	Mediterranean Hummus	15oz/425g	24 pack	-	-	-
PREMIUM	Southwest Black Bean	15oz/425g	24 pack	-	-	-
PREMIUM	Garlic Parmesan Cream	15oz/425g	24 pack	-	-	-
PREMIUM	Slow-Roasted Beef Gravy	15oz/425g	24 pack	-	-	-
PREMIUM	Tangy Buffalo	15oz/425g	24 pack	-	-	-

Minimum order requirements; please contact your sales representative for more information.



Muy Fresco® Plant-Based Nacho Cheese Sauce



Products can be used in different categories and across various applications.

CATEGORY/NAME	ITEM #	BEVERAGES	CONFECTIONS	DIPS & SPREADS	GLOBAL SIMMER SAUCES	ICE CREAM & DESSERT SAUCES	PASTA SAUCES	PROCESSED CHEESES	SALAD DRESSINGS	SOUPS
BUTTER										
Natural Butter Flavor	303191		■	■	■	■	■	■		■
CHEESE CONCENTRATES										
Cheddar Cheese Concentrate	303097			■			■	■		■
Sharp Cheddar Cheese Concentrate	303931			■			■	■		■
Monterey Jack Cheese Concentrate	304157			■			■	■		
Swiss Cheese Concentrate	303948						■	■		
Blue Cheese Concentrate	303198			■			■	■	■	
Parmesan Cheese Concentrate	303138			■			■	■	■	■
Romano Cheese Concentrate	303139			■			■	■	■	■
CHEESE CONCENTRATES WITH OTHER NATURAL FLAVORS (WONF)										
Cheese EMD Combo	302568			■			■	■	■	■
Cheddar WONF	303597			■			■	■		
Cheddar WONF	301847			■			■	■		
Aged Cheddar WONF	303714			■			■	■		■
Parmesan WONF	302568			■			■	■		■
Romano WONF	303597			■			■	■	■	■
Asiago-Type	301847						■	■		■
Concentrated Alfredo Base	303714			■			■	■		■
MILK & CREAM										
Condensed Milk WONF	Pending	■	■			■		■		
Cream Concentrate	303111	■	■		■	■	■			■
Cream Concentrate	303193		■	■	■	■	■	■	■	■
Sour Cream WONF	301175	■	■	■	■		■		■	■
VEGAN DAIRY-TYPE										
Vegan Cream-Type	304108	■	■	■	■	■				
Vegan Cheese-Type	304163			■	■		■	■		■
Vegan Ranch-Type	304107			■					■	
Vegan Blue Cheese-Type Pending	Pending			■				■	■	



INNOVATIVE FOOD SOLUTIONS.

Questions?

Connect with our fantastic sales team, or visit our site for more inspiration and resources.

Contact Us

For additional resources visit
www.afpllc.com/business-solutions

Hot French
Onion Dip Wrap



Seafood
Quesadilla



French Toast Sticks
with Loaded Chocolate Dip

